

# Multicom Corporate Overview



# Multicom Inc. Overview

- Established in 1982 in the Orlando, FL area with over 28 years CATV, telecom, traffic control, and networking experience
- Customer Solutions Focus – “One Stop” Solutions and Support
  - Video, data, and voice acquisition, processing, and distribution system solutions
  - Fiber optic, copper, coax, and wireless-related technologies
  - Stocking of over 13,000 products from more than 270 of the world’s major manufacturers
  - Custom Design, and Engineering, Assembly and Testing Facilities and Services
- Strategic Growth
  - Partnering and innovation using state-of-the-art technologies
  - Organic growth and development – Global partnerships and sales
  - Strategic sales, marketing, and distribution partners



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- Extensive experience with complex projects
- Partnering with manufacturers and contractors
- Global sales include
  - North America, Central and South America, Caribbean, Europe, Africa, Middle East, and Asia Pacific
- Design and engineering team with deep and broad experience
  - Long history in design, development, and support of customer projects
  - A variety of technologies: fiber optics, structured cabling, coaxial, etc
- Proven track record of customer satisfaction: Partnering with leading vendors and customers to build award-winning solutions



# Project/Customer Examples



**Orange County  
Convention Center**  
Orlando, Florida



**Gaylord Palms Hotel  
and Convention Center**  
Kissimmee, Florida



**Olympic Coliseum**  
San Juan, Puerto Rico



**Marriott Brighton  
Gardens**  
80 locations nationwide



**Edward Jones Dome**  
St. Louis, Missouri

Multicom's customers and experience includes deploying over 3,000 headends, systems, and upgrades for virtually every conceivable type of commercial client and application, including: MDUs, hotel/motels, resorts, stadiums (including the Olympic Coliseum in San Juan, Puerto Rico), military bases, schools, universities, prisons, CATV operators, Telcos, hospitals, nursing/assisted living facilities, municipalities, state and federal government, DOT, International, and more

# Customer Feedback Examples

*Multicom is easy to work with. They have an excellent sales staff and will go out of their way to help and resolve problems if any occur.*

*Multicom has excellent craftsmanship on building SMATV headends and excellent customer care at any time day or night. They have very good prices and they always have the supplies that are needed (and if not they will get them in at timely manner).*

*Multicom is a very good company to work with and has an excellent staff of people who really care about the customer.*

**Grady Puckett**  
**Project Manager**  
**Windstream**

*Multicom has taken care of us. They right a wrong and their actions match their words which is extremely hard to find these days!*

**Robert Kennedy**  
**Evoluc Communications, TN**

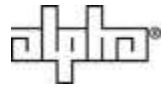
*I have found Multicom to be one of the best suppliers to do business with – from their extensive line of products and their well stocked inventory, to their knowledgeable sales staff.*

*As a company they have always done their best to go above and beyond. A pleasure to work with.*

**R. Bell**  
**BroadStar Communications**



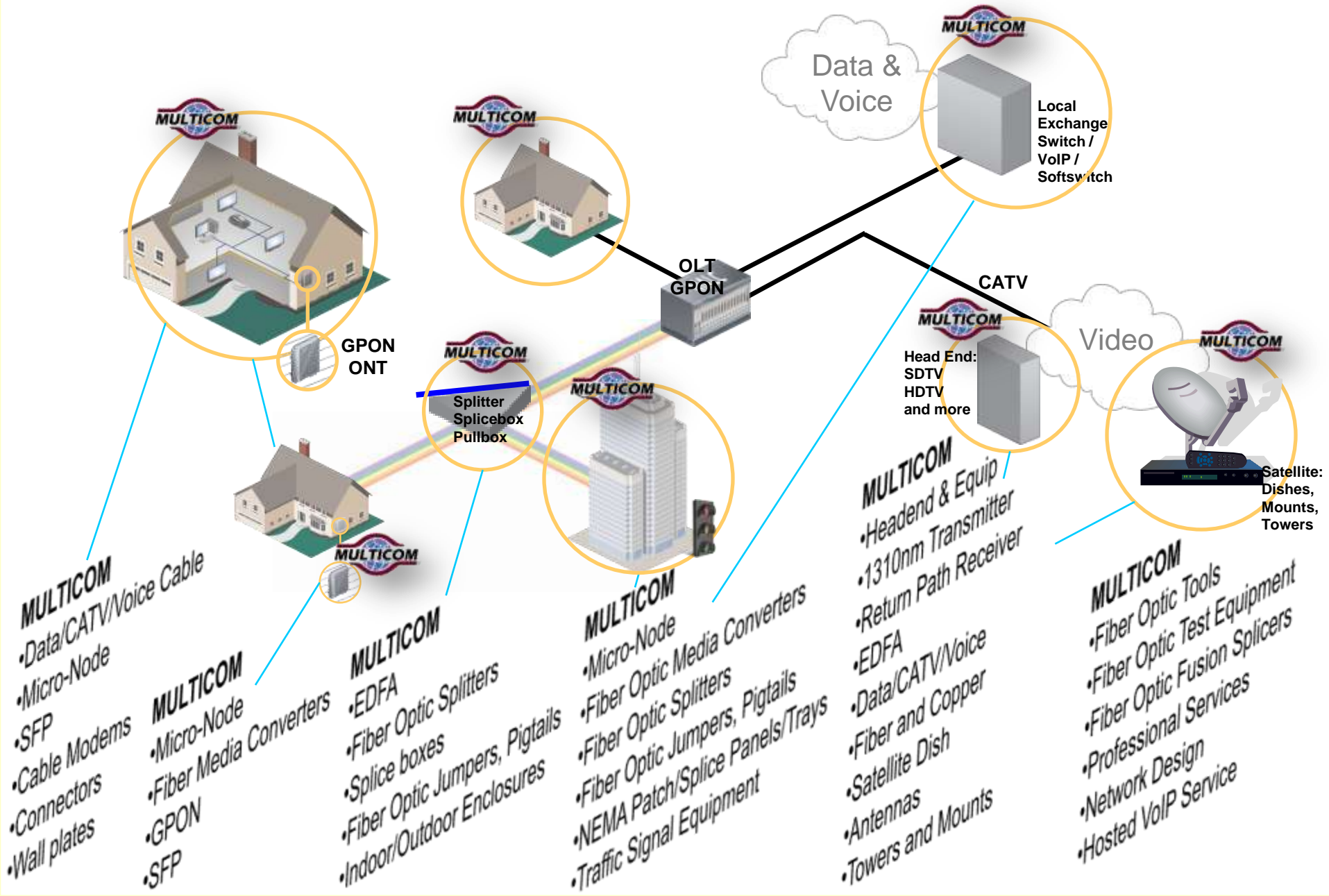
# Global Manufacturing/Supplier Partners



And over 250 more!



# Multicom Network-Wide Solutions



# Global Awards and Industry Trade Groups



The US President's "E" Award for Exporters



U.S. Department of Commerce



International Municipal Signal Association



Association for Information Communications Technology Professionals in Higher Education



Building Industry Consulting Services International



National Systems Contracting Association



Independent Multi-Family Communications Council



ChamberTrust - Seal



Orlando Chamber of Commerce – Board Member

**And many others!**



# Multicom's Commitment to You...

- An innovative supplier partner
- Extensive and diverse experienced Sales and Engineering Teams
- Wide variety of project deployment successes
- Stocking of a wide variety of products from major manufacturers for immediate shipment
- Unsurpassed customer service and support

Questions? Contact us:

Multicom Inc., 1076 Florida Central Parkway, Longwood, FL 32750

